

2020. The year of COVID.

But let's not waste time and space talking about this like we aren't already sick of it.

Our major focus this year has been keeping our clubs healthy, and open to the public.

That said, out of our 49 clubs, there are still 9 left to reopen and some others have limited their training regime to non contact. Many of those yet to re-open are constrained by their venues, as you know. If you need help re-opening, or advocacy to your venue owner, get in touch and we'll help.

Key Activities and Achievements in 2020

- Implemented and rolled out a new CRM, RevSport - Credit must go 100% to Phil for this.
- Did the important background work of updating our Constitution - Thanks to Belinda
- Moved tournament venue to Stanhope Gardens, saving \$\$ for members in future. Kathy and Nigel were critical in our venue assessment process.
- Implemented 'Fight Finder', a web page to find your exact fight in a Youtube stream of the Sydney International.
- Implemented auto renewals for Judo NSW membership, increasing long term retention and reducing hassle, fulfilling a long term objective.
- Recruited a new board member - Felipe Grez - and hosted a number of interns to increase capacity.
- Secured \$160,000+ in funding from the State Government to support COVID related challenges at club and state level.
- Did the critical work of managing COVID related challenges and providing direct support to clubs to manage compliance and safety. Phil, you deserve 100% of the credit for the urgent and professional approach on this.
- Worked with the Referees chair and commission to plan improvements to our referee pathway / pipeline - thanks David Fuentes.

Focus for 2021

- Increase the number of referees to support our sport.
- Focus on improving board and subcommittee capacity and manage succession risks
- Attract committed Judo entrepreneurs to our sport and support them to open large dojos with big timetables and memberships.
- Professionalising the volunteer support role to attract more volunteers by regular training, communications, talent identification and promotion pathways

I'd also like to take this opportunity to thank departing Vice President (and ex President, current OJU General Secretary) Rob Ivers for his service to Judo NSW. Rob's wise counsel has been invaluable to our community, and we'll miss his cheery yet businesslike presence at our board meetings.

Best of luck for 2021.