



Australian Sailing Club Conference

VIC Club Conference

3rd July 2022



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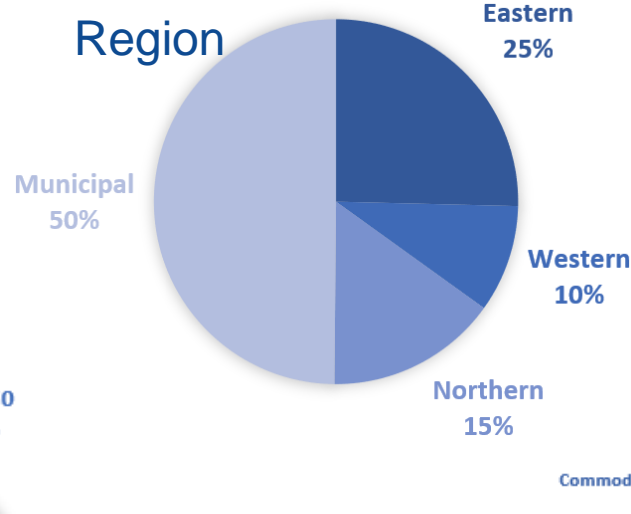
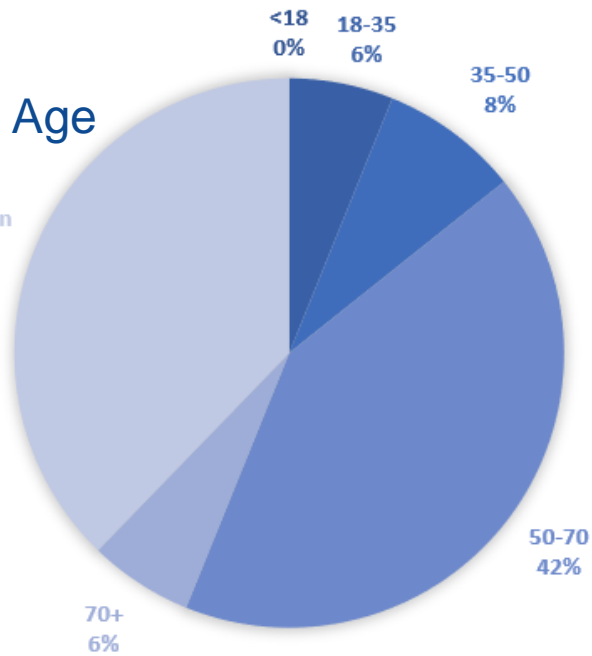
Victorian Update

Sean Hogan – YV President

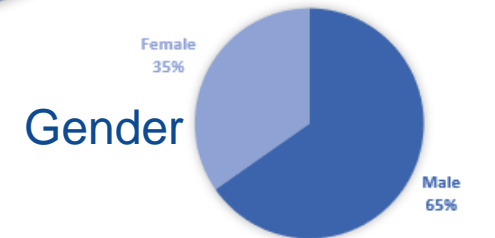
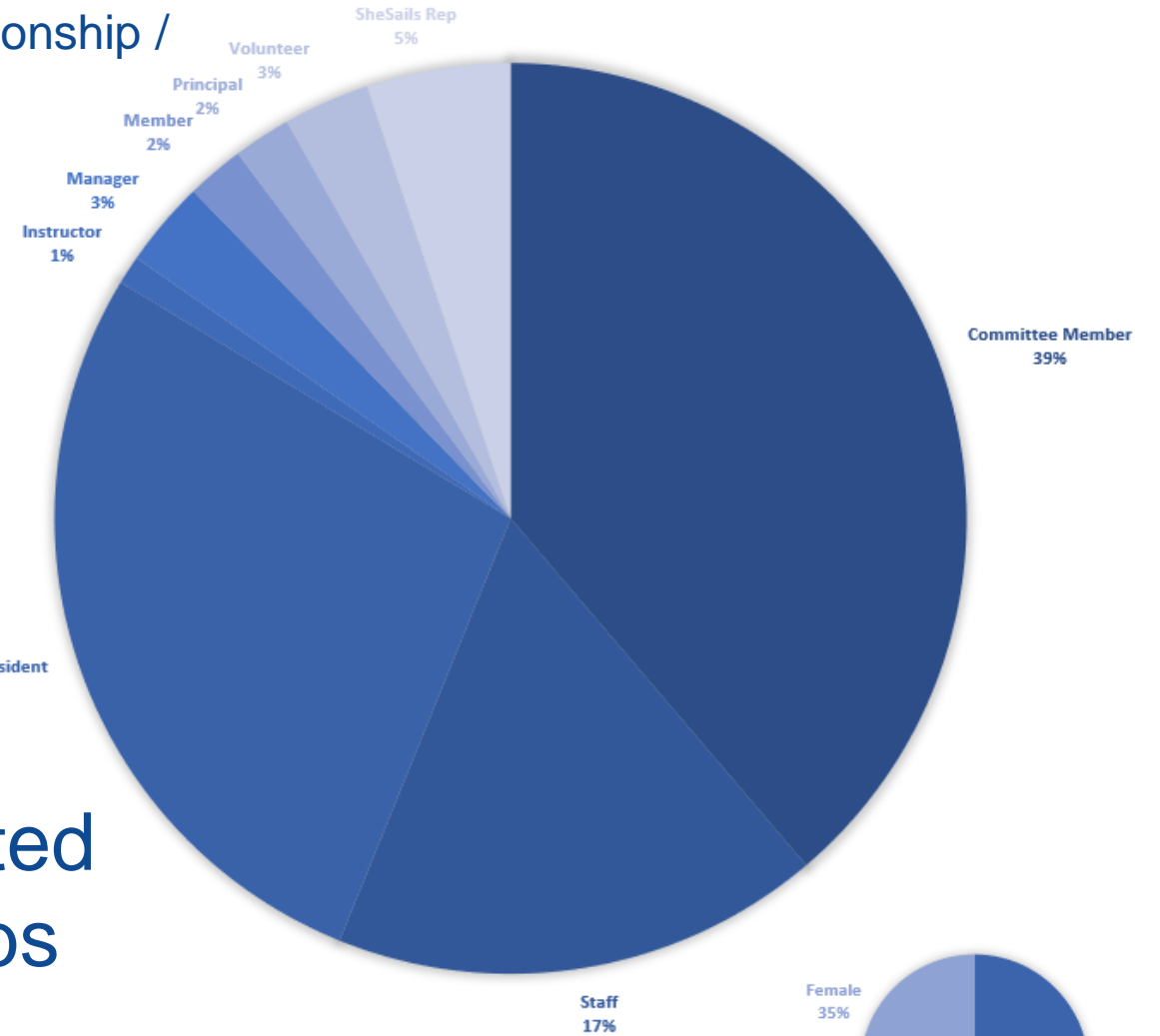


Welcome

Registration by...



Relationship / Role



50% of Affiliated Victorian Clubs Registered a Representative

YV Board



Sean Hogan

- President



Debbie Parker

- Vice President



Liesl Petterd

- Treasurer



Linda Goldsmith

- Committee

Deregistration of Yachting Victoria

2016

- MYA agreed to move towards One Sailing
- YV Committee continued to operate, reporting to the AS board

2018

- NSW voted to deregister and became Regional Advisory Committee
- NSW clubs affiliated directly to AS

2020

- TAS voted to deregister and became Regional Advisory Committee
- TAS clubs affiliated directly to AS

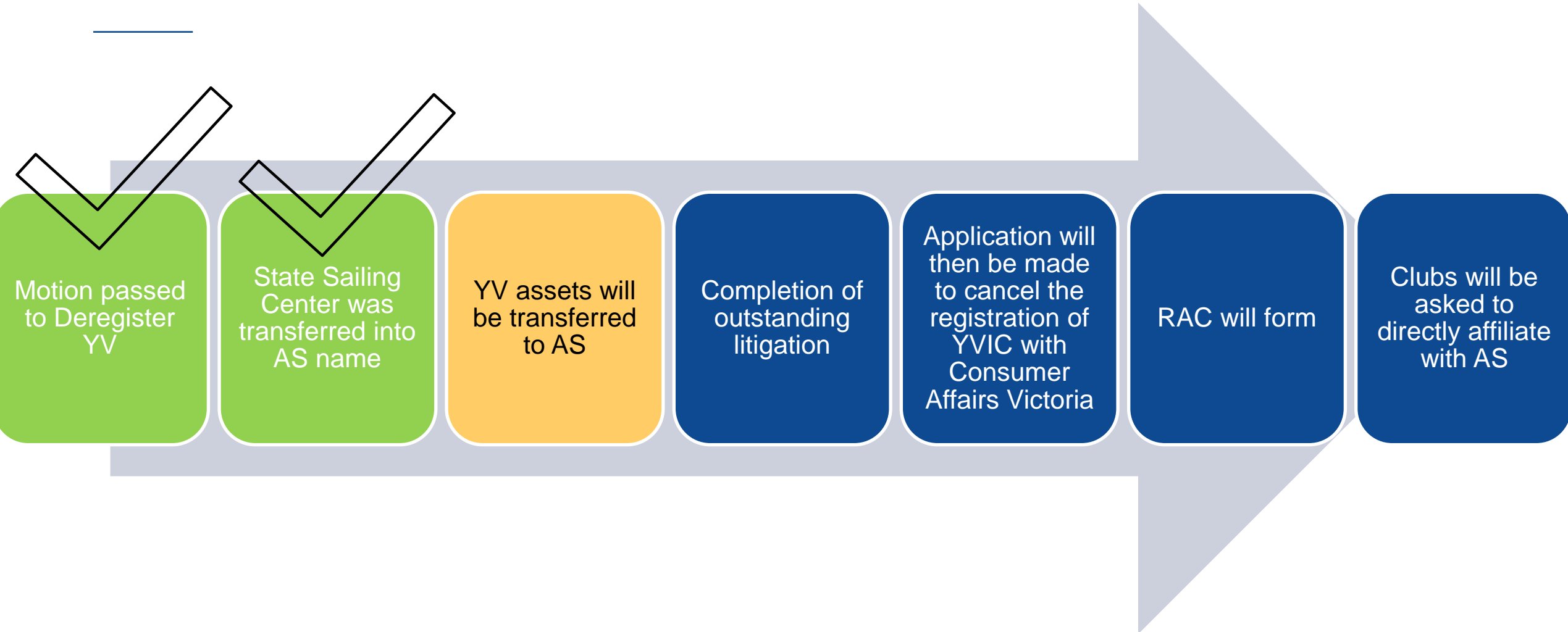
2022

- YV voted to begin the process of deregistration

What will happen?

- Boatshed: The Boatshed will continue to deliver sailing programs on Albert Park Lake. It will continue to be the office location for Victorian-based AS staff.
- Staffing: No change. In 2016, YVIC staff transferred their employment to AS. AS is committed to maintaining current staffing levels.
- Government Funding: The Government has confirmed that this is not at risk as a result of the proposed changes and that AS will continue to be recognised as the peak body for Sailing in Victoria.
- The YV Board will become the Regional Advisory Committee for Australian Sailing, reporting to the AS Board.

Process so far



Areas we can assist Clubs

- Risk management
- Safety
- Membership growth / retention / systems
- Member communications
- Funding applications – review / support
- Government relations / support
- Event requirements / documents
- Regatta personnel / officials
- Event/regatta scheduling / promotion
- Club Governance – resources / support
- Member Protection queries
- Discover Sailing Centre programs
- Discover Sailing Days or similar
- Instructor / Coach training & development
- Race Officials training & development
- Volunteer training & development
- Club Participation programs and coaching resources
- Volunteer training & development
- Racing Rules information / appeals
- Sounding board for club ideas & initiatives.
- revSPORT



Australian Sailing Strategic Plan

Alistair Murray AM – Australian Sailing Vice President





Australian Sailing



Who we are

Australian Sailing is the governing body for the sport of sailing in Australia. Our Purpose is to grow sailing by leading, inspiring and supporting sailors and their communities.

We are a member-based organisation that represents the interests and provides services & support to over 350 clubs across Australia; as well as more than 150 accredited Discover Sailing Centres (clubs which also offer accredited training programs).

Our Role



Promote sailing to the broader community



Governance - best practice structures to underpin the sport



Participation programs to drive club membership



Safety and risk management; Personal accident insurance cover



Strong online platforms to support club volunteers



Advocacy - to Federal & State Government agencies and peak sporting bodies



Training & accreditation for volunteer officials; instructors and coaches



Oversight of Racing Rules & Special Regulations

Australian Sailing

Funding: Sources & Uses



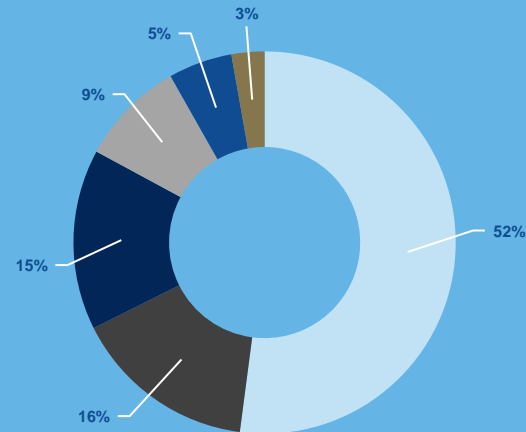
We are funded by a combination of affiliation fees, government grants, course fees, commercial partners and sponsors.



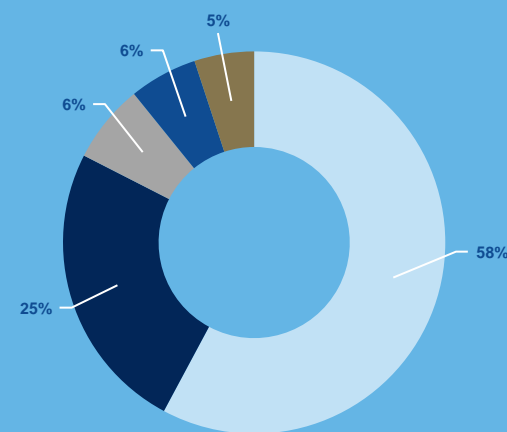
No Club affiliation fees are used to fund High Performance programs.
100% of HP funding is derived from government grants, sponsors and patrons.

FUNDING SOURCES AND USES (2019-20 FY)

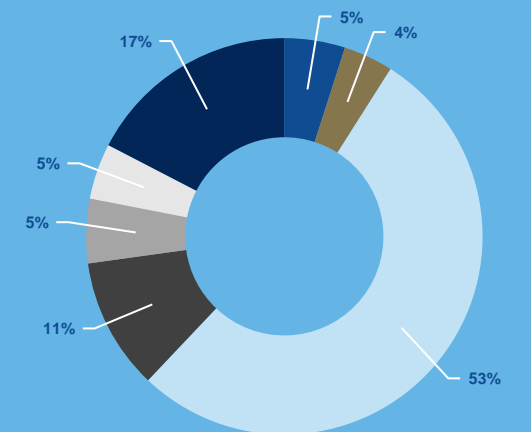
TOTAL REVENUE
High Performance and Club Services



EXPENSES - Club Services
(by Cost Centre)



EXPENSES - Club Services
(by Function)



- High Performance
- Government Grants
- Training Revenue
- Membership Revenue
- Operating Revenue
- Sponsorship, Donations, other

- Employee Expenses
- Other General Expenses
- Office Expenses
- Operating Expenses
- Travel Expenses

- Safety
- Club support & advocacy
- Communications & Events
- Finance & Other
- Online services
- Participation & programs
- Insurance

Our sport

350+

Affiliated Clubs

100,000+

Club members

250,000+

Participants

70+

Affiliated Class Associations

150+

Discover Sailing Centres

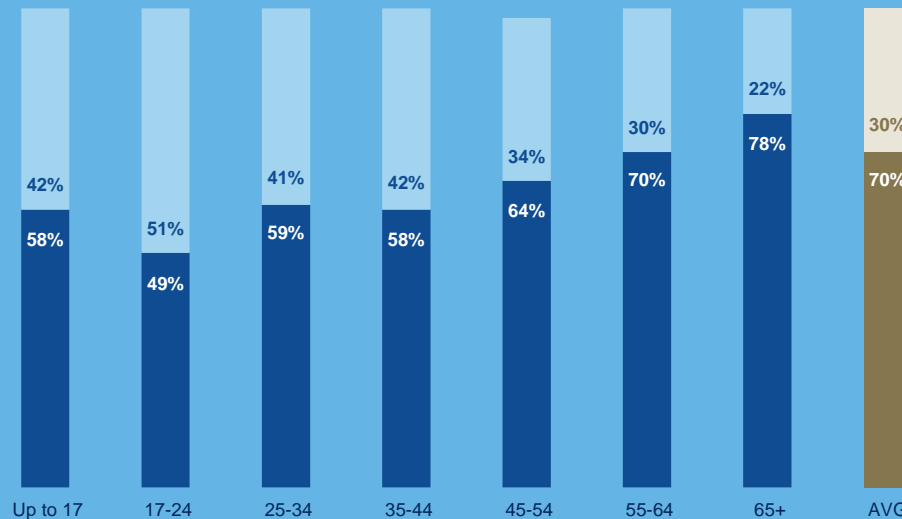
20,000+

Course Participants

Our Challenge

GENDER PROFILE:

MALE FEMALE



BY 2032, TOGETHER WITH CLUBS
WE ARE AIMING FOR:

350,000
participants

50% Females
(Currently 30%)

150,000
club members

25,000
course participants per annum

How we get there



Whole of
sport strategy

Our Purpose

To lead, inspire and empower
Sailing - more people on the
water, in more ways, more often!

Whole of
sport strategy

Our People

The future strength of Sailing in Australia lies in our people - the staff and volunteers operating at all levels of Sailing and in all environments.

We will proactively attract, train, support and retain people who love Sailing. With the express goal of converting participants into life long club members!

Three Strategic Pillars



SUPPORT

An enhanced Sailing delivery system providing positive and rewarding Sailing experiences.



GROW

More people on the water, in more ways, more often.



WIN

#1 Olympic Sailing nation in the world, uniting and inspiring Australia.

Six Strategic Foundations



FUTURE FOCUS

Our cultural, governance & integrity, operating and financial frameworks are best practice and perfectly placed to support our organisation and Sailing into the future.



ENVIRONMENTAL SUSTAINABILITY

With the ocean, lakes and rivers as our playground, Sailing and the environment are intrinsically connected. We play an active role in ensuring all Australians have clean and safe waterways on which to sail.



DIVERSITY & INCLUSION

Sailing is a great way to show how diverse and inclusive we can be as a nation. We want to see Sailing reflecting our communities. Inclusive sport = inclusive communities; and Sailing is part of this.



INNOVATION

We are open to new ideas and will continually challenge our assumptions to improve the way we operate.



SAFETY

We promote a Sailing safety culture.



PARTNERSHIPS

We positively partner with all elements of the Australian Sailing community for the benefit of Sailing.



Support





Support

An enhanced sailing delivery system delivering positive and rewarding Sailing experiences.



OUR GOAL

All clubs and Discover Sailing Centres access Australian Sailing programs and support to help them deliver sailing to their communities and achieve their goals.

WHAT WE DO



Help clubs connect with new members through SailPass



Contribute to the development of the Racing Rules and Special Regulations



Ratings & handicapping systems, yardsticks and certification



Provide Personal Accident insurance coverage for Club members



Host Club Conferences and Instructor Conferences



Provide the Sailing Resources website with tools, templates and information



Support

An enhanced sailing delivery system delivering positive and rewarding Sailing experiences.



OUR GOAL

All clubs and Discover Sailing Centres access Australian Sailing programs and support to help them deliver sailing to their communities and achieve their goals.

WHAT WE DO



Support volunteer committees and provide access to leadership programs



Advocate for maintaining access to waterways and minimisation of red tape



Source Government funding and grants to support sailing



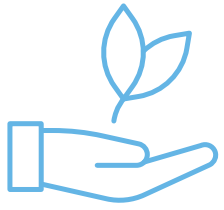
Represent Australia at World Sailing



Maintain self-regulation of safety



Provide access to tax deductible fundraising through the Australian Sports Foundation



Grow





Grow

More people on the water, in more ways, more often.



OUR GOAL

Is for sailing to be more visible, accessible, relevant and rewarding for all.

WHAT WE DO



Keep sailors in the sport with the Sailing Participant Pathway



Promote female participation through SheSails



Support over 150 Discover Sailing Centres with Learn To Sail programs



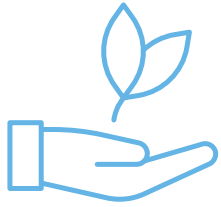
Train and accredit over 2,200 instructors and coaches and 2,000 officials each year



Support programs for school aged children (Tackers, OutThere Sailing & Sporting Schools)



Powerboat training courses and licencing



Grow

More people on the water, in more ways, more often.



OUR GOAL

Is for sailing to be more visible, accessible, relevant and rewarding for all.

WHAT WE DO



Conduct state and national Australian Sailing awards



Partner with clubs to deliver major events



Deliver the Australian Sailing Hall of Fame in partnership with the Australian Maritime Museum



Promote Sailing through initiatives including Discover Sailing Day and Welcome to Our Playground



Promote the achievements of sailors in the media



Help clubs and classes bring major events to Australia



Win





Win

No.1 Olympic sailing country in the world, uniting and inspiring our community and nation



OUR GOALS

- Consistently winning multiple medals (prioritising gold) at Olympics and World Championships.
- Embedded High Performance processes, producing and retaining a pipeline of athlete and coach talent at a scale to deliver on our performance objectives.
- Our athletes and team have a positive influence on retaining and growing our sailing community.

WHAT WE DO



Have a comprehensive High Performance strategy for long term success, on the world stage



Deliver the Barranjoey Pin, which celebrates the legacy of Olympic and Paralympic sailing



Work closely with the Australian Institute of Sport and the Australian Olympic Committee



Australia's fifth most successful Olympic sport with 13 gold, 8 silver and 8 bronze medals; as well as 4 gold, 2 silver and 1 bronze Paralympic medals



Work with State Sport Institutes and Academies to develop athletes

Australian Sailing Team

Patrons Program

The Australian Sailing Team Patrons are a group of individuals with a passion and commitment to sailing and Olympic competition, who financially support and interact with the Australian Sailing Team athletes.

The Australian Sailing Team Patrons provide essential additional funding and services for the competing athletes. The program was introduced with the inception of the Australian Sailing Team in March 2006 and includes the support of a small group of generous people from within the sailing community.

CURRENT AUSTRALIAN SAILING TEAM PATRONS:

- John Bacon
- David Gotze
- Andrew (Sandy) Oatley
- Marcus Blackmore AM
- Dr Leslie Green
- Robert Salteri
- John Calvert-Jones AM
- Simon McKeon AO
- Lang Walker AO



*Australian Sailing is interested in developing its Patrons Program further.
If you have interest in becoming a Patron please contact Michael Martin at Michael.martin@sailing.org.au.*

Sailing 2032

The Strategic Plan for Australian Sailing 2022-2032

SAILING 2032 is the platform from which Australian Sailing and our key partners will make exciting changes to what we do, when we do it, how we do it, where we do it, and who we do it with.

Our Purpose

To grow sailing by leading, inspiring, and supporting sailors and their communities.

Our People

The future of Australian Sailing lies in our people. We will proactively attract, train, support and retain people who love Sailing and are committed to achieving our purpose.

Our Culture

Our values define our character and guide how we behave as we collectively do what is right for Sailing.

R

Respect

We value each other's experience and knowledge

I

Integrity

We act honestly and take responsibility

T

Teamwork

We work as one crew to help each other perform

E

Excellence

We exceed expectations and strive for the best

Our Strategic Focus Areas

Our drive to deliver on our strategic plan and achieve our purpose will be focused on three key strategic pillars and six strategic foundations.

OUR STRATEGIC PILLARS



SUPPORT

An enhanced Sailing delivery system delivering positive and rewarding Sailing experiences.



OUR GOALS

- » All clubs and Discover Sailing Centres access Australian Sailing programs and support to help them deliver Sailing to their communities and achieve their goals



GROW

More people on the water, in more ways, more often.



OUR GOALS

- » Sailing is safer, more visible, accessible, relevant and rewarding for all



WIN

#1 Olympic Sailing nation in the world, uniting and inspiring Australia.



OUR GOALS

- » Consistently winning multiple medals
- » Produce and retaining a pipeline of athlete and coach talent
- » Have a positive influence on retaining and growing our Sailing community

OUR STRATEGIC FOUNDATIONS



FUTURE FOCUS

Our cultural, governance and integrity, operating and financial frameworks are best practice and perfectly placed to support our organisation and Sailing's delivery system into the future.



ENVIRONMENTAL SUSTAINABILITY

With the ocean, lakes and rivers as our playground, Sailing and the environment are intrinsically connected. We play an active role in ensuring all Australians have clean and safe waterways on which to sail.



DIVERSITY AND INCLUSION

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Australian Sailing Update

Ben Houston - CEO



Australian Sailing Update

1. Strategic Organisational Structure
2. Club Survey Results
3. Insurance Review
4. RRS 46 and SailPass
5. Significant Events – State & National Awards / Hall of Fame / Instructor Conferences
6. Membership and Participation Data
7. Local topics



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What will
we do



Our Strategic Projects

To bring **SAILING 2032** to life, work needs to be done on each project, which align with a specific strategic priority area and are measured by our Success Indicators. In doing so, the successful delivery of these projects will help us achieve our purpose –

“To grow sailing by leading, inspiring, and supporting sailors and their communities.”



SUPPORT

- » **Club Support Program** – will be designed to assist Clubs to identify how they are operating in key areas and provide them with support resources to enhance their capability and capacity to grow the sport locally.
- » **Club Surveys** – Annual club surveys will be disseminated across the network and key improvements implemented, as required.
- » **Digital Strategy** – We will provide digital platforms, systems and tools to help all elements of the Australian Sailing community to operate more effectively and efficiently.



GROW

- » **Participation and Membership Growth Strategy** – We will implement initiatives to increase the number of people engaging in Sailing at all levels, in all roles and in all environments.
- » **Sailing Participant Pathway Framework** – We will make it easy for participants of all forms of Sailing (competitive, recreational and Para Sailing) and those who support them, to know how and where they can engage with Sailing in positive, safe and meaningful ways, for a lifetime.
- » **Coach, Instructor and Official Development Strategy** – We will develop and implement national programs to more effectively attract, train, support and retain the coach, instructor and officiating workforce needed for Sailing to achieve its delivery and retention targets.



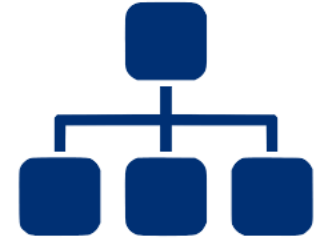
WIN

- » **Australian Sailing High Performance 11-Point Plan** – We will implement, monitor and review the Australian Sailing High Performance Strategy - #nextlevel.
- » We will implement world class campaign plans; and coaching and performance support teams for all AST/ASS Paris 2024 Olympic Games targeted athletes.
- » **Event Hosting Strategy** – We will secure important events in Australia in the lead up to the Brisbane 2032 Olympic Games.
- » **Paralympic Inclusion Strategy** – will be designed to advocate for the inclusion of Sailing in the Brisbane 2032 Paralympic Games.

Foundation Projects

- » **One Sailing Strategy** – We will continue to implement the One Sailing initiative, so that Australian Sailing’s governance and operating structures are considered best practice and enable Sailing to act with both speed and precision.
- » **Culture Crew** – An internal working group, made up of cross-functional employees will focus on activating the Values & Behaviours of Australian Sailing and ensuring there are mechanisms in place to reward and recognise success.
- » **National Safety and Integrity Framework** – We will implement a comprehensive response to emerging safety and integrity risks facing Sailing in Australia (i.e. on water safety at events, coaching or program activities, child safeguarding, anti-doping, illicit drugs, betting, corruption, member protection, whistleblowing, etc)
- » **People Plan** – We will ensure the Australian Sailing staffing structure and associated support systems are fit for purpose to drive the successful delivery of our Strategic Plan.
- » **Stakeholder Engagement Strategy** – We will connect with and collect insights from key elements of the Sailing community to better understand what they want and how and where Sailing can best support this.
- » **Diversity, Inclusion and Accessibility Strategy** – We will provide the Australian Sailing community with guidance, resources and support to continue building on our strengths in the areas of diversity and inclusion, while tackling the barriers that may hinder true inclusion.
- » **Funding Strategy** – We will review our sources and uses of funding and implement a strategy to sustainably fund our activities, with a balance of commercial revenue and government funding that leverages affiliation fee income.
- » **Environmental Action Plan** – Develop an environmental action plan for Australian Sailing, Clubs and the sailing community.

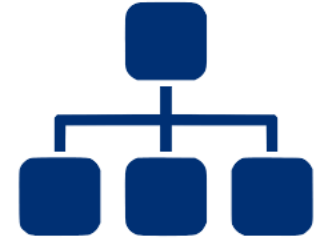
Strategy – Structure – People



- Centralised Senior Leadership Team, representing the strategic pillars and functions of the sport and organisation.
- Ensuring all strategic projects and priorities have an ‘owner’.

SUPPORT	GROW	WIN
OPERATIONS		
FINANCE		
SAFETY & INTEGRITY		
PEOPLE & CULTURE		
MARKETING & COMMUNICATIONS		

Strategy – **Structure** – People



- Creation of the ‘**Grow**’ team to focus on participation, club pathways program and education & training.
- ‘**Support**’ team is our largest team, located across the country, focused on supporting Clubs & Classes.
- Title changes:
 - General Managers, instead of Regional Managers.
 - Club Support Officers, instead of Club Services Officers.
- Vital for **collaboration** between our Support & Grow teams.

Contact Us



- Main point of contact for Clubs remains the same:
 - General Managers, and/or
 - Club Support Officers

sailing.org.au/about/ourstaff/

Club Survey Results

- 152 responses (43%)

Key Challenges facing clubs:

- On water participation
 - Recruiting & retaining volunteers
 - Funding for infrastructure & maintenance
 - Attracting new members
- 58% agree with the strategic plan (38% haven't read it yet), 14% disagree

Top initiatives from the AS strategic plan:

- Participation and Membership Growth
- Club Support Program
- Sailing Participant Pathway
- National Safety and Integrity Framework
- 70% Net Promotor Score



Club Survey Results

Club rating of AS support:

<u>Rating</u>	<u>Importance</u>	<u>Usage</u>	<u>Effectiveness</u>
1.	Officials training & development (race officers, judges, measurers & equipment auditors)	Provision of the Racing Rules of Sailing and AS Prescriptions	Provision of the Racing Rules of Sailing and AS Prescriptions
2.	Instructor and Coach training and development	Online Support (revSPORT) Assistance and Support	Officials training & development (race officers, judges, measurers & equipment auditors)
3.	Provision of the Racing Rules of Sailing and AS Prescriptions	Instructor and Coach training and development	Online Support (revSPORT) Assistance and Support

AS Strategic Projects

Strategic Project	Activation
Participation and Membership Growth Strategy	2022
Sailing Participant Pathway Framework	2022
Stakeholder Engagement	2022
National Safety and Integrity Frameworks	2022
Coach, Instructor and Official Development Plan	2022
Club Support Program	2022
Environmental Action Plan	2023
Diversity & Inclusion	2023
Digital / IT Strategy	2023

Personal Accident Insurance Review

- Review underway to ensure that the AS Personal Accident insurance policy is providing coverage that is both relevant and valued by clubs and their members.
- Feedback sought from clubs via a short survey, addressing:
 - The Scope of coverage for the current policy
 - The importance of the elements (Benefits) of the current policy
 - Whether it would be beneficial for individuals to have options to increase scope
- Targeting implementation of changes for 1st July

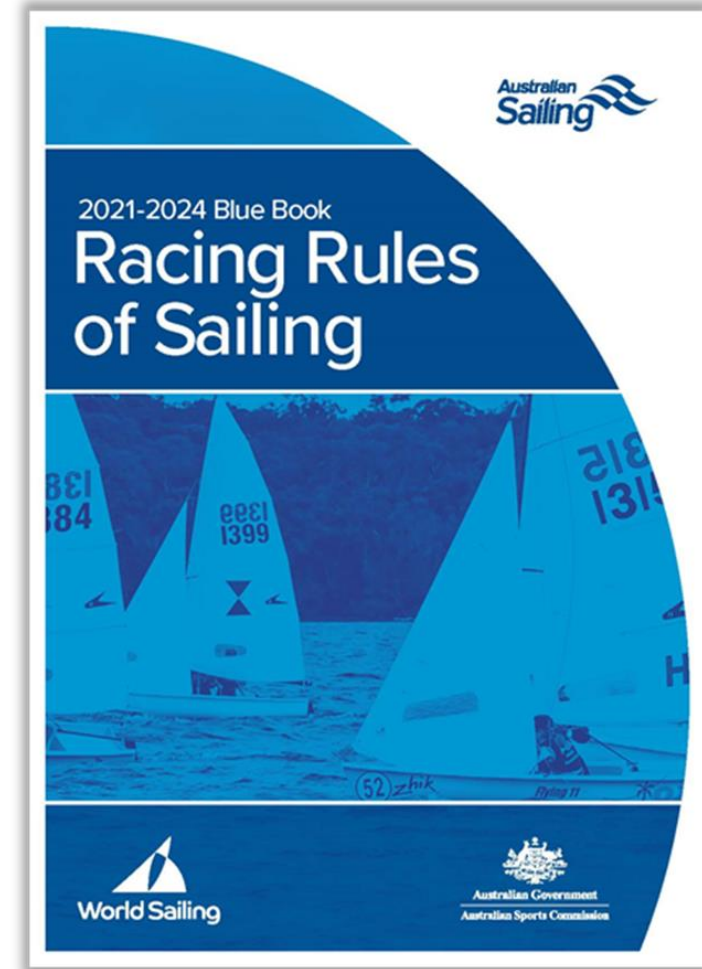
Personal Accident Insurance Review

Survey- Key take outs:

- 60% of club office bearers have limited knowledge of the policy
- Those that have made a claim, have generally had a poor experience
- **Club run events** and **volunteering** are the most valued activities to be covered
- **Permanent disablement** and **non-Medicare medical** expenses are the most important elements
- 65% of respondents think it would be beneficial for individuals to have options to increase coverage

Racing Rules of Sailing Rule 46

- RRS 46 implemented on 1 January 2022.
- All crew are required to be a member of a club.
- SailPass is a flexible tool that clubs can use to comply with RRS 46. ie. Introductory membership categories.
- SailPass is not compulsory- it is a resource to support clubs grow their membership.
- SailPass take up continues to grow around the country.
- SailPass does not impact club affiliation fees.



One Sailing Update.

- Yachting NSW deregistered Dec 2018.
- Yachting TAS deregistered July 2020.
- Yachting VIC deregistration (Agreed at SGM 21st February 2022)

- YNSW, YTAS and YVIC clubs supported their votes with >95% in favour

- Yachting QLD and Yachting SA both had a members discussion as part of their Club Conferences.
- Each MYA replaced with a Regional Advisory Committee.
- No loss of votes, status or ability to input into AS strategic priorities.
- It does relieve association officers of their legal responsibilities and liabilities.





Support

Ben Callard – National General Manager – Club Support



Club Support Responsibilities:

- Clubs & Classes Support & Engagement
 - Affiliation & Governance
 - Planning & Risk Management
 - Facilities
 - Workforce: Instructors, Coaches, Officials & Volunteers
 - Membership Services: Programs, Recruitment & Retention
 - Events
 - Marketing & Promotion
 - Leadership
 - Fundraising & Grants
- Discover Sailing Centre's
- Workforce Training Courses
- revSPORT Liaison, Digital Services, Websites,
- Conferences
- Representation
- Participation and Membership Growth Strategy



Support

An enhanced sailing delivery system delivering positive and rewarding Sailing experiences.

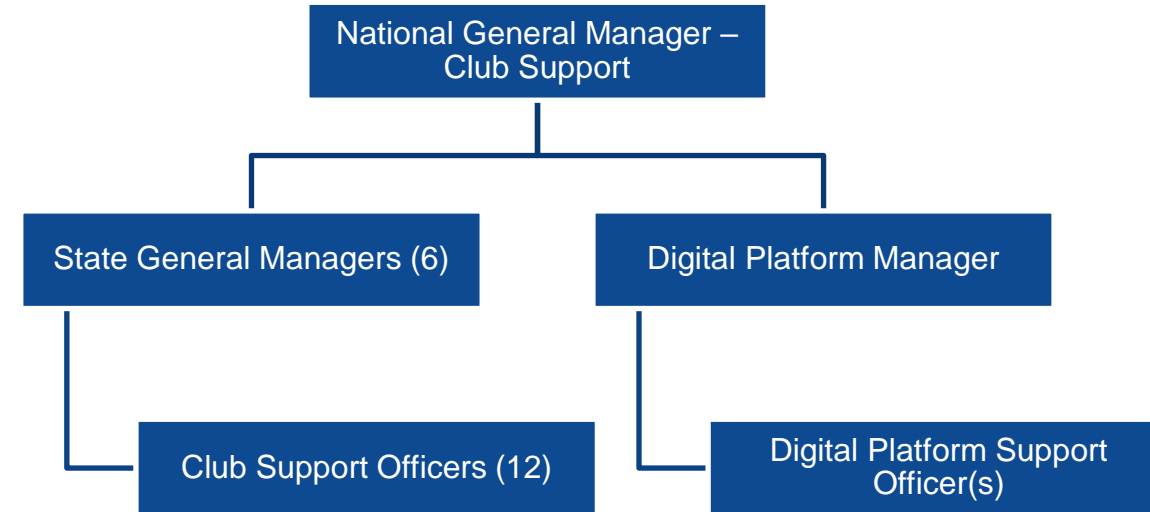
> Our Goals

- » All clubs and Discover Sailing Centres access Australian Sailing programs and support to help them deliver sailing to their communities and achieve their goals.

What will we do differently & better

- Develop and implement a **Club Support Program**
- Implement a relationship model
- Execute the **Stakeholder Engagement Strategy**
- Implement consistent reporting of the “**Club Voice**” – Including **Club Surveys**
- Share success and challenges nationally
- Implement a **Class Association Engagement Strategy**

- Implement consistent PD opportunities for our Support staff (staff on the ground)



Delivery & Engagement

Club Support Success Measures:

- Club Resources Website Content: 'Club in a Box'
- Club Engagement
- Membership, Growth & Retention
- Clubs have ongoing access to waterways & facilities
- Event Participation
- State Funded Projects & Expectations Met
- Budget: State Funding, Affiliation, Student Fees, Workforce Training income
- Discover Sailing Centre Reviews
- Discover Sailing Course Participant Growth
- Workforce Targets: New # instructors, # coaches, # officials
- Growth in Participation Programs
- Increasing trend in conversion of participation to members



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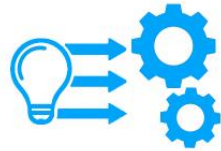


Grow

More people on the water, in more ways, more often.

> Our Goals

- » Sailing is more visible, accessible, relevant and rewarding for all.



Implement

Assist Clubs & Centres to put the vision into effect



Define

Collate & Identify where Clubs & Centres' problems or success exist



Test | Pilot

Collaborate to deliver pilot programs and/or refine current programs with Clubs & Centres



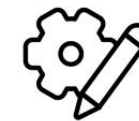
Ideas

Develop a range of innovative & creative ideas. based on feedback and/or market trends



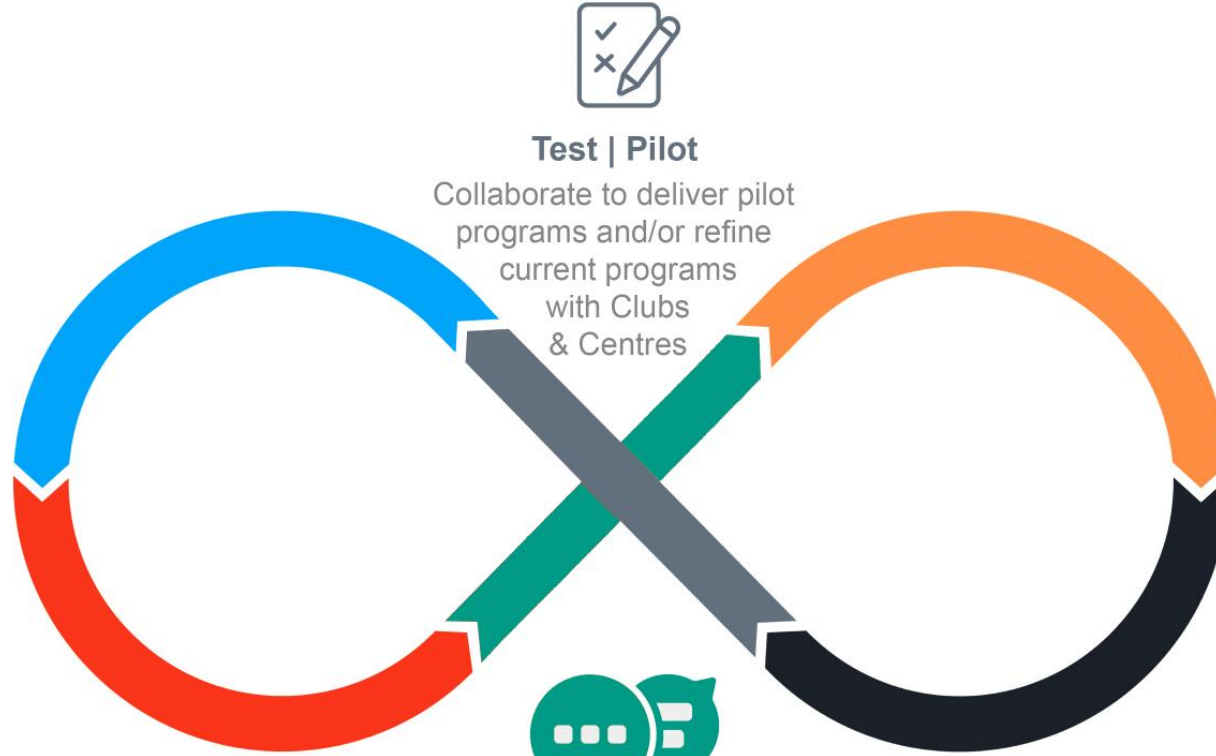
Feedback

Ensure the Clubs & Centres' voice is heard



Develop

Build the prototype product | improve current product using Subject Matter Experts

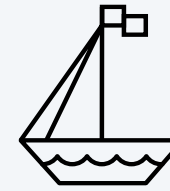


Digital Platform - revSPORT

Development Projects



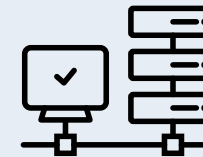
Digital membership card



Boat & crew register



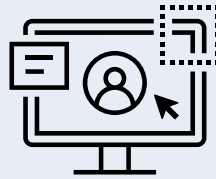
Membership API
For use by third party membership systems



Member Endpoint API
for race management and result systems

Digital Platform - revSPORT

Development Projects



Course space development

Improved reporting options for Centres
Greater management of participants – moving between courses, updating core details etc
Spots left made visible in course listing



Updated finders

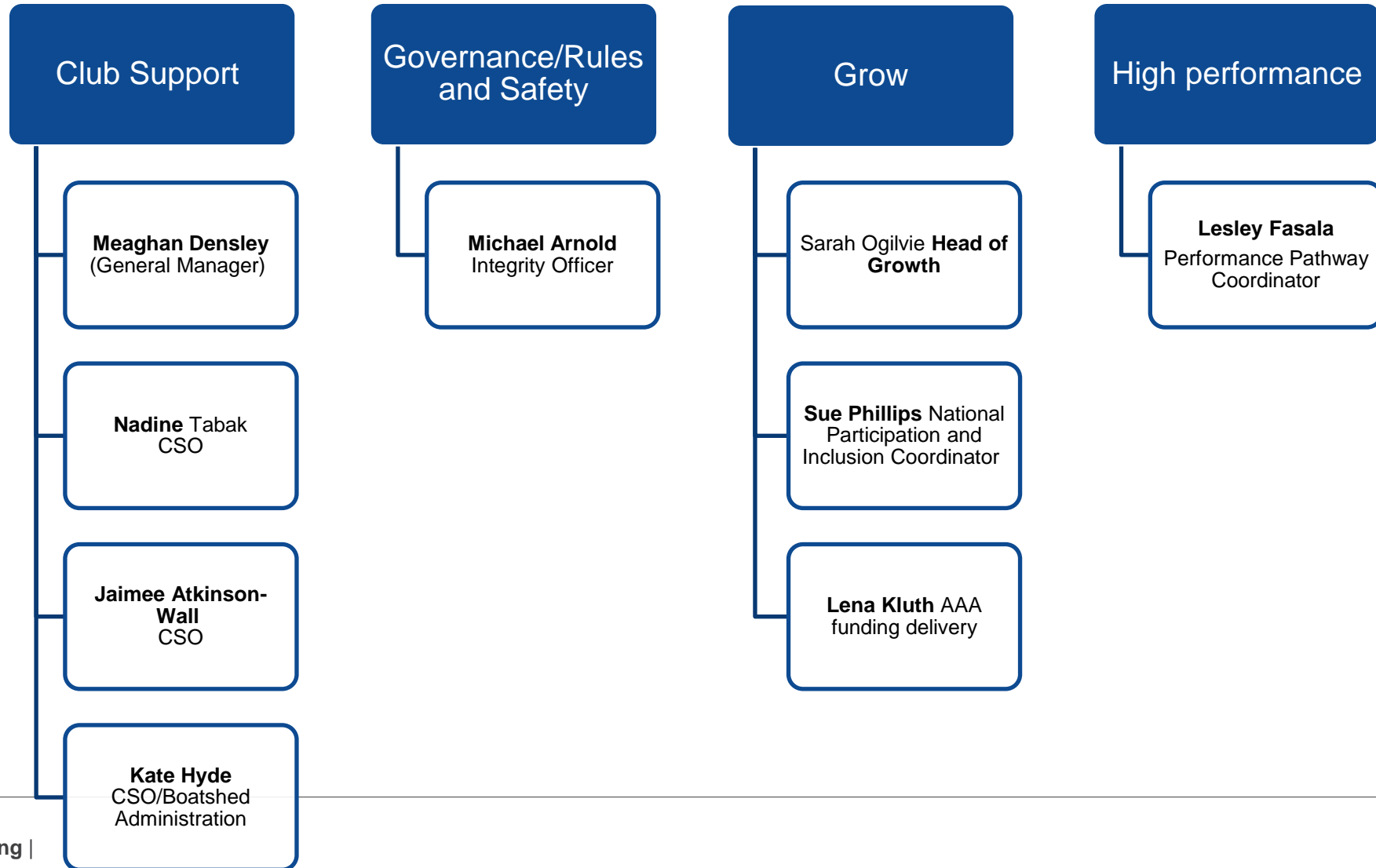
Club finder: allow users to find a club based on what they offer
Officials finder: locate an official near you

VIC Update

Nadine Tabak – Club Support Officer



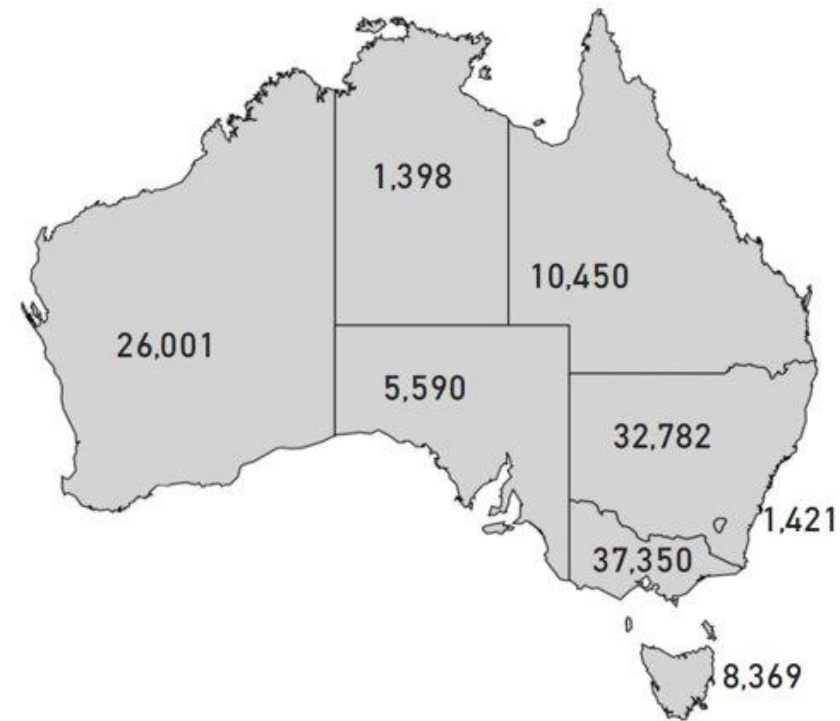
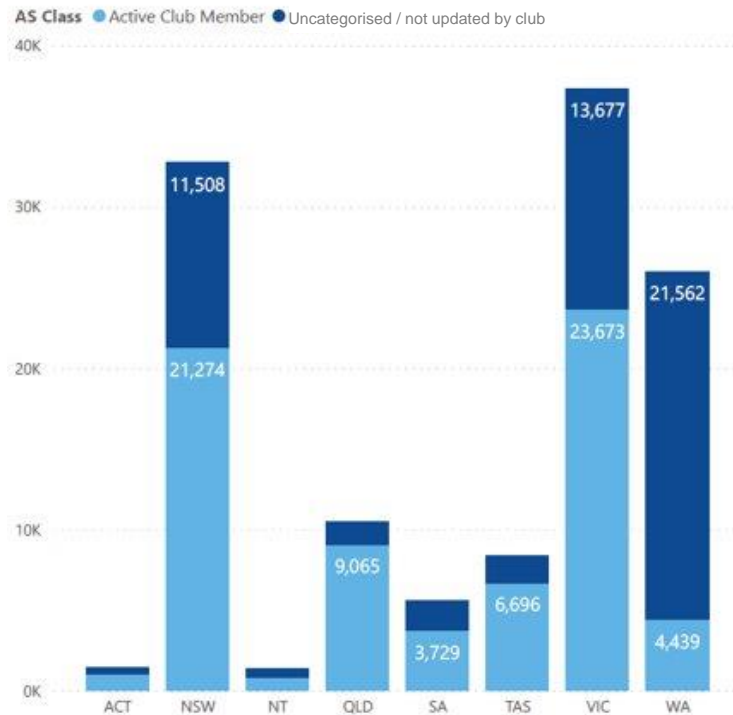
Changes in the Victorian Office



Membership Data

Membership By Region

Australian Sailing Quarterly Report - I



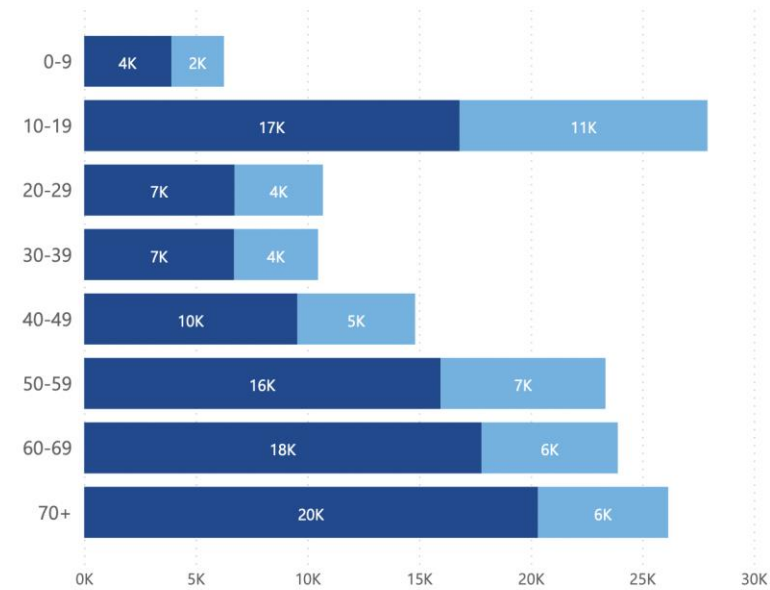
Membership Data

Age & Gender



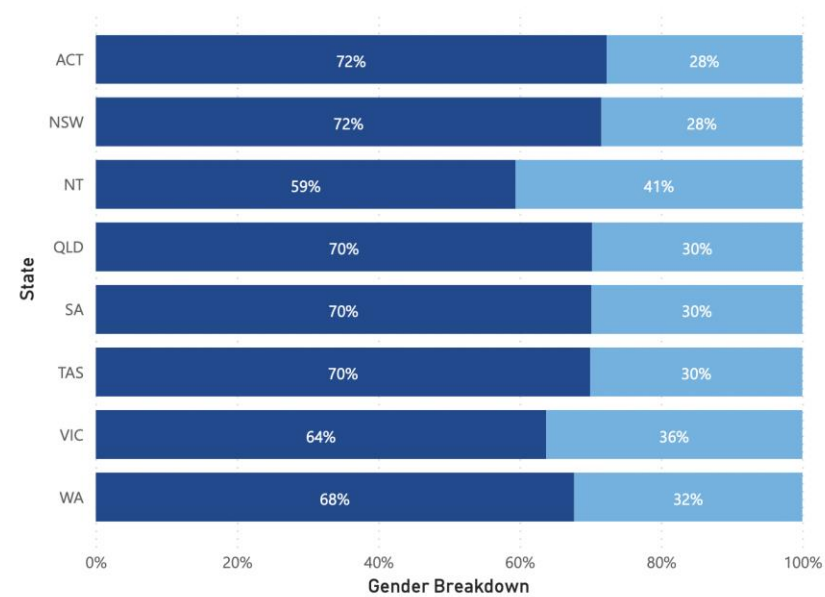
Gender Balance & Age Breakdown

Gender ● M ● F



Gender breakdown by State

Gender ● M ● F

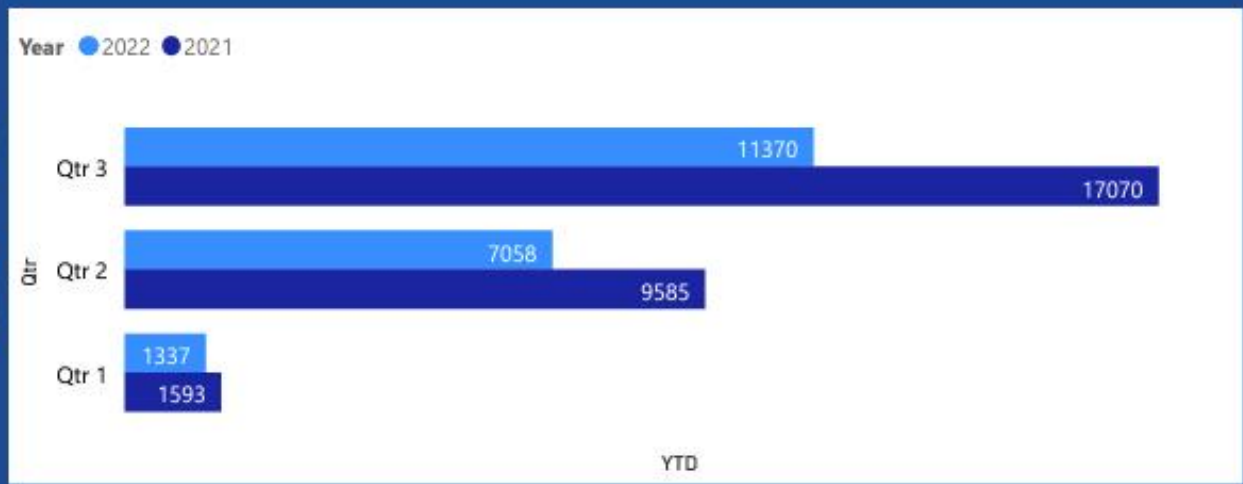
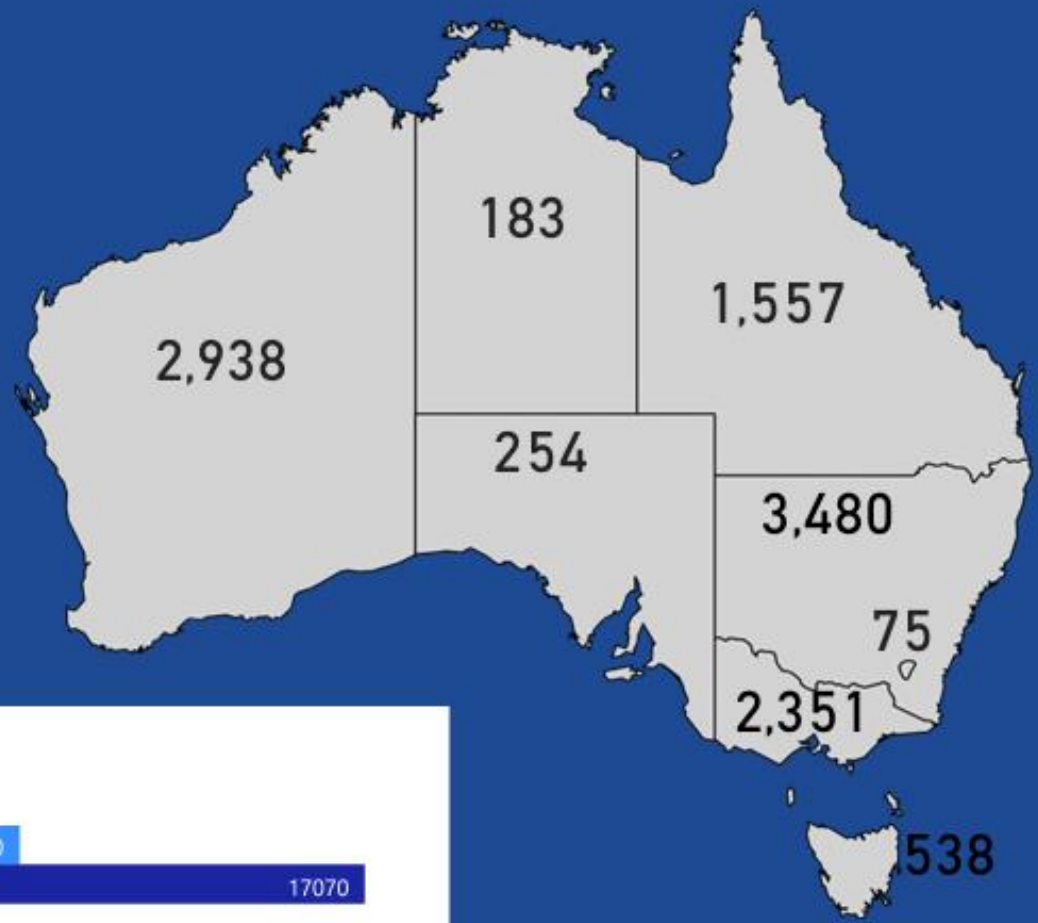




Total Participants
11,370

Inclusive of all programs:

- Discover Sailing Day
- Tackers
- OutThere Sailing
- Dinghy
- Windsurfing
- Keelboat
- Powerboat
- Safety & Sea Survival



Discover Sailing



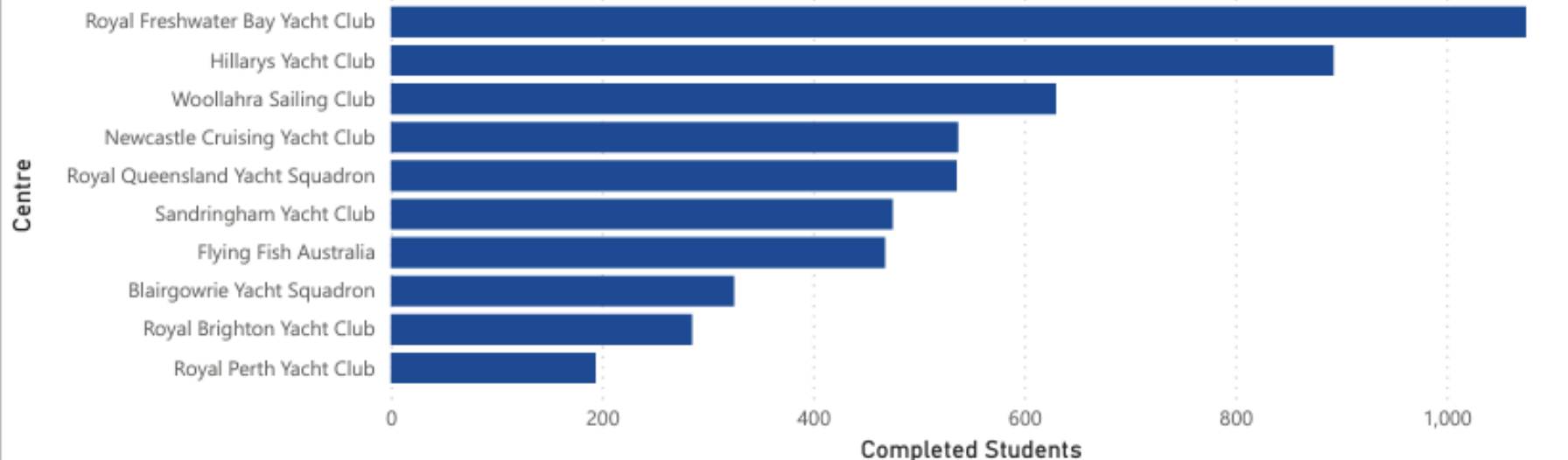
144

Discover Sailing Centres

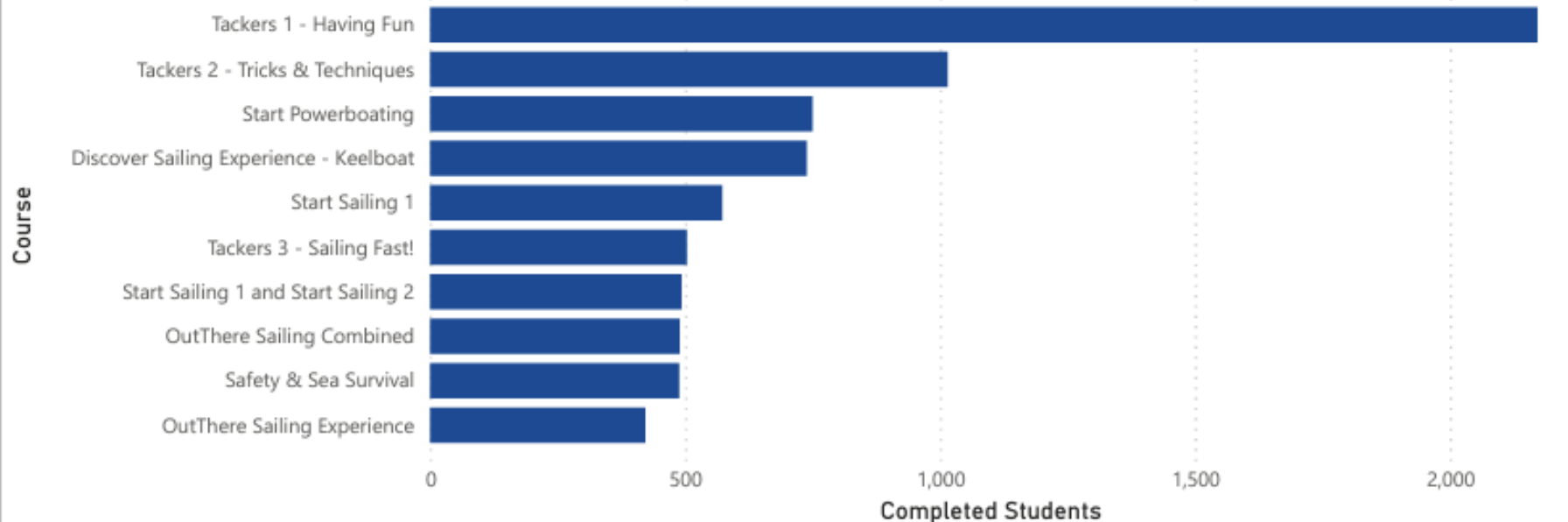
18

Safety & Sea Survival Centres

TOP TEN DISCOVER SAILING CENTRES



TOP 10 COURSES



Workforce

Total Qualifications this Qtr	Instructor Qualifications this Qtr	Coach Qualifications this Qtr	Officials Qualifications this Qtr
173	133	10	30

	Instructors		Coaches		Officials	
	M	F	M	F	M	F
VIC	1632	764	60	21	471	21
National	7237	3016	272	108	471	143

Qualifications obtained in 2021

	Instructors		Coaches	Officials
	Dinghy	Keelboat		
VIC	53	8	5	68

Areas We Can Assist Clubs

- Risk management
- Safety
- Membership growth / retention / systems
- Member communications
- Funding applications – review / support
- Government relations / support
- Event requirements / documents
- Regatta personnel / officials
- Event/regatta scheduling / promotion
- Club Governance – resources / support
- Member Protection queries
- Discover Sailing Centre programs
- Discover Sailing Days or similar
- Instructor / Coach training & development
- Race Officials training & development
- Volunteer training & development
- Club Participation programs and coaching resources
- Volunteer training & development
- Racing Rules information / appeals
- Sounding board for club ideas & initiatives.
- revSPORT

Achievements - Successful Grant Applications

Australian Sailing Provide Letters of Support and assistants with the following Grant Applications

– **2021-22 *Change Our Game* Community Activation Grants Program.**

- Mount Martha Yacht Club
- Albert Park Yacht Club Incorporated
- Bendigo Yacht Club
- Cowes Yacht Club Incorporated
- Hobsons Bay Yacht Club Incorporated
- Queenscliff Cruising Yacht Club Inc
- Royal Geelong Yacht Club Inc

– **PLUS MANY MORE**

– **Sporting Club Grants 2021**

- Victorian Laser Association
- Lake Boga Yacht Club
- Altona Yacht club
- Blairgowrie Yacht Squadron
- Ballarat Yacht Club
- Colac Yacht Club
- Cowes Yacht Club
- Lysterfield Sailing Club
- Martha Cove Yacht Squadron
- Rosebud Yacht Club
- Rye Yacht Club
- Victorian Blokart Club
- Yachting Western Victoria

Club Communication

- Club News is key to our communication with you.
- Contacts are linked to your club's key contact list in revSPORT.
- Make sure your key contacts are up to date. It literally takes 2 minutes to update them!



Welcome to the June Edition of Club News

Our 10-year Strategic Plan, [SAILING 2032](#), is the platform from which Australian Sailing and our key partners will make exciting changes to what we do, when we do it, how we do it, where we do it, and who we do it with.

One of the key pillars underpinning the new strategy is the delivery of our [Club Participation Program](#), which aims to assist clubs, volunteers and coaches by providing programs and resources to ensure your club members enjoy sailing for life. There is an important update on the delivery of the program in today's Club News, so I strongly urge you to read the article to find out exactly what it means for your club or class association, to help get more people on the water, in more ways, more often.

The Club Participation Program is one of the key deliverables within our soon-to-be-launched Participation and Membership Strategy, which sets out direction for what we will do over the next two years to support clubs, classes, and the sport in continuing to grow. Again I urge you to read the update on the delivery of this important piece via the link below.

After a break from in person events, the [Australian Sailing Instructor Conferences](#) are back better than ever in 2022. The dates for all states have been finalised and can be found on the Australian Sailing website under the 'Community' tab. The emphasis of these conferences is on skill development, with the topics and activities designed and presented by Chief Instructors to ensure the content is consistent, relevant and of the highest quality.

Earlier this year, Australian Sailing commenced a review of the whole-of-sport Personal Accident Insurance Policy to ensure it is providing coverage that is both relevant and valued by clubs. This review is nearing completion and we will be communicating the changes in coming weeks.

Additionally, it is the time of year when Discover Sailing Centre agreements are renewed. This year we have overhauled the documentation and a summary of changes will accompany it when they are circulated in the next fortnight.

June marks the half-way point of 2022, and we wish all Australian Sailing clubs the best for the rest of the month as well as the upcoming winter season. I look forward to seeing many of you in person at our upcoming events.

Ben Houston
Chief Executive Officer
Australian Sailing



State and Territory News

[ACT](#)[NSW](#)[NT](#)[QLD](#)[SA](#)[TAS](#)[VIC](#)[WA](#)

National Update

[Planning to Deliver Club](#)

[Participation Programs in 2022/23?](#)

In line with our Strategic Plan, Australian Sailing is continuing to invest in the development of Club Participation Programs. This crucial project will facilitate growing member participation, focusing on retaining and developing sailors, coaches, and volunteers at clubs.



Upcoming Events

Victorian Sailing Awards

Nominations now open!

Friday, September 9, 2022

Sandringham Yacht Club

Visit: sailing.org.au/community/sailing-awards

Instructor Conference

Saturday, August 27

Royal Melbourne Yacht Squadron

Register now at:

sailing.org.au/events/143337/

Sail Melbourne

January 14 – 18, 2022

Brighton Yacht Club

Visit: sailmelbourne.com.au

Instructor Courses

Visit: theboatshed.net.au/about/become-an-instructor to see the extensive list of Upcoming Courses.

**Link and QR code available on the resources page of your program.*

July

16/17	Dinghy Instructor	The Boatshed, Albert Park
16/17	Keelboat Instructor	Sandringham Yacht Club

August

6/7	Dinghy Instructor	Royal Geelong Yacht Club
12-14	Sailing Coach	The Boatshed, Albert Park
13	Keelboat Racing Instructor	Sandringham Yacht Club
20/21	Dinghy Instructor	The Boatshed, Albert Park
27/28	Powerboat Instructor	Royal Yacht Club of Victoria
27/28	Keelboat Instructor	Sandringham Yacht Club

Contact us



sailing.org.au/contact

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