Gove Boat Club
Feb 2022
Club Conference Presentation



About us



Gove Boat Club is located on the shores of Melville Bay in East Arnhem land, near the township of Nhulunbuy.



The township of Nhulunbuy was developed in the early 1970's, when Nabalco secured a contract to mine bauxite and build a processing refinery to produce alumina from the bauxite.



The refinery ceased operation in 2014. Rio Tinto now continues to operate the bauxite mine for export to Queensland and China



Over the past 10 years, the club has focused on infrastructure improvements, such as veranda replacement, campground construction, boat park relocation, building of floating jetty, ablution block upgrade and perimeter fencing replacement.



The campgrounds opened June 2020. This has been popular, supporting tourism for the region and providing another income source for the club. Visiting sailors also benefit by use of the facilities at the campgrounds as part of their temporary membership. The committee was very pleased to have a means of accommodation to offer for sailing events.



2021 Highlights



Second season for campgrounds



Completed major projects: generator install and shed, front door replacement, club kitchen cool room renovations, sail shed roof replacement



Employed sail instructor July – November



Monthly Cruising boat race days going strong



2nd Regional Regatta, three day event, held in October during school holidays



Nomination for NT Regional Sports Volunteer Award



Financial Review 2021

- Campground yearly total income
 - 2020 \$50,740
 - 2021 \$106,580
 - 2022 Forecast bookings \$75,000
- Total income Weekly Average
 - 2020 \$13,895
 - 2021 \$18,780
- Product Mix % of total income
 - 2020 Bar 84% / Campground 9% / Membership 7%
 - 2021 Bar 82% / Campground 13% / Membership 5%





In Retrospect

Achievements:

- Sail Instructor
 - Ran Start Sailing 1 and 2 for Navy Cadets
 - Kept students engaged with weekly afternoon sailing (offered for students that completed courses)
 - ▶ Able to assist with covering shifts at the club
- Successful projects with grant assistance
 - Biz Secure, Roadhouse to Recovery, Community Benefit Fund Minor and Immediate Works Grant
- Branding
 - Popularity of Engraved Yeti's
 - Increase merchandise sales while promoting the club
- Increase hours of operation during dry season
 - Open club and kitchen extra night (Wed)
 - Benefit for locals and campers
- Events
 - Hosted Live Music & Community Markets

Work in Progress:

- Learning curve with Sail Instructor position
 - ▶ Happy with results but high cost to the club
- Boat park gate
 - Project behind schedule
 - Company based out of WA COVID travel restrictions
- Campground bookings
 - Cancellations and changes due to COVID restrictions
- Regatta Regional
 - Overall successful event and solid turnout, but less numbers than the previous year
 - Opportunity to target out of state sailors









Regional Regatta 2021 Cruising Division





Some shots from the Laser Division















THANK YOU TO ALL THE DARWIN SAILORS FOR A GREAT COMPETITION!













FAR EAST ACTION







GOOD TIMES

GBC 2022

- Events
 - Regional Regatta 1-3 October
 - Flyer will be emailed soon
 - Hopeful for some Laser competitors from QLD/NSW
 - Proposed this year for cruisers: Race from Gove to Darwin
 - Nhulunbuy local Clubs Day Feb 26
 - Community Markets June & September
 - Ivan Danks Day Sunday 14 August
 - Family fun day, former tradition for the club
 - Celebrating WWII history of Catalina Beach
- Boat Race Series
 - Continue with Cruising races Four series and three island races
 - Introducing new FarEast and Laser series
- New Faces
 - Exec Committee members goodbye to Brad Smith and Geoff Bridgfoot
 - Chef of Waterfront Kitchen
- Registered to attend NT Women's Regatta in August



Challenges

- Slow start to the year for bar sales
 - Due to COVID
- Regatta
 - In need of support scoring, barge hire
- Seeking Sail instructor
 - Dedicated person to run courses and assist with Regatta
 - Actively market to locals and campers
- Gove Port Precinct
 - Upgrades to Jetty, Boat Ramp and Carpark
 - Scheduled to commence June 2022
- Continue to seek funding assistance for club improvements
 - Thank you Claire for your help with grants, setting up instructor courses and all your support

